



Senior Corporate Relationship Officer

Full time: 37.5 hours per week

London

Looking for your next role in Corporate Relationship Management?

You are currently in a fundraising role working with business partners, and well-rehearsed in working in line with fundraising targets. Your experience in fundraising means you have had good exposure to relationship management and developing engagement plans to motivate corporate partners.

Building on your skills you will work with the Corporate Partnerships Manager to increase income targets, through proactive corporate relationship management and have an interest in learning techniques for new business development. You have strong communication and interpersonal skills enabling you to network at many levels; excellent verbal and written abilities; and the confidence to motivate corporates through your warm but tenacious approach. You are highly organised and able to prioritise and juggle demands on your time whether working with corporate volunteers, writing reports, updating finances and database records, or attending special events to cultivate and steward existing and potential corporate partners.

If you wish to apply for this role, please send your CV with a covering letter setting out why you are suitable for the position to Carole Buckton, Human Resources Manager: carole@sickchildrenstrust.org

Shortlisted candidates will be contacted within two weeks of the closing date